



HIGH-QUALITY NUTRITIONAL SUPPLEMENTS

topshelfnutrition.co



# Our mission

Top Shelf Nutrition

- At Top Shelf Nutrition, we aim to improve lives through health and fitness.
- Our top-quality supplements enhance overall wellness and athletic performance.
- We offer two product lines: "Athletic Series" and "Health Series," catering to all ages and goals.
- Our products support a healthy body, fostering a healthy mind and positive environment.
- We believe in making a better world through better health.



# Our Core Values

What Defines us



# Quality

Commitment to superior product quality.



# **Integrity**

Upholding honesty and transparency in all our dealings.



## **Innovation**

Continuously improving and innovating our product offerings.





# Top Shelf Nutrition & RR Donnelley Collaboration

Top Shelf Nutrition collaborates with RR Donnelley to ensure a seamless and unique merchant experience.

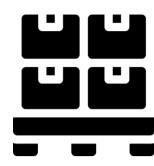






# Distribution, Billing & Pack Out Services

Handling the entire process from product storage to delivery.



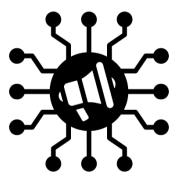
# Custom Pallet Displays & Sizing

Providing tailored pallet solutions to fit specific display needs.



### Flexible Shipping Options

Capability to ship products directly to various locations or Costco headquarters.



# Unique Cross-Marketing Opportunities

Enhancing product visibility and market reach through innovative marketing strategies.



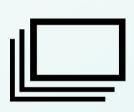
# Marketing Capabilities



Marketing Displays



**Pallet Wraps** 



Free-standing displays



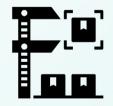
Full Pallet Displays



Half Pallet Displays



Costco-Specific Social Media Ad Campaigns



**Costco-Specific Product Sizing** 

# Our Product Overview





# Pre-Workout

Dietary Supplement

# **★** Description

 Unique, generously dosed formula designed to enhance workout performance.

### **★** Flavors

Blue Snow Cone and Kiwi Strawberry

# **★** Target Audience

• Ages 15-60 years old.

# **★** Shelf Appeal

- Clean white bottles with metallic ink.
- Easy-to-read claims and supplement facts.

- Amazing taste with highly anticipated flavors.
- Affordable pricing accessible to all consumers.



# Superfoods

Dietary Supplement

# **★** Description

• All-in-one formula combining daily greens, reds, prebiotics, and digestive enzymes in a single serving.

# **★** Target Audience

• Ages 14-70 years old.

# ★ Shelf Appeal

- Clean white bottle.
- Easy-to-read claims and straightforward product title.
- Clear instructions on when and how to take each serving.

- Essential daily nutrition with all-in-one convenience.
- Affordable and suitable for a wide demographic.
- Addresses the gap in daily superfoods intake.







# **Plant Protein**

Dietary Supplement

# Description

 Plant-based protein powder designed for muscle recovery and growth.

### **★** Flavors

• Chocolate and Vanilla.

# **★** Target Audience

• Ages 18-60 years old.

# **★** Shelf Appeal

- Clean white bottles with easy-to-read labels.
- Prominent display of product claims and benefits.

- High Quality Natural Protein Sources.
- Unique formula with Anti Oxidant and Amino Acid Profile.
- Affordable compared to other market options.



# Immune Support

Dietary Supplement

# **★** Description

• Formulated to boost immune health with clinically studied ingredients.

# **★** Key Ingredients

• Zinc, K2, Vitamin C, Vitamin D3.

# **★** Target Audience

• All ages.

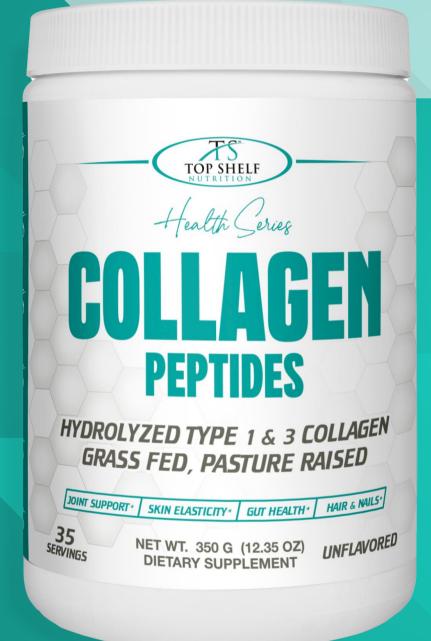
# **★** Shelf Appeal

- Clean white bottle.
- Easily identifiable with ingredients listed on the front.

- Generously dosed with a single capsule.
- Easy to incorporate into daily multivitamin routines.
- Affordable and beneficial for a broad consumer base.







# Collagen Peptides

Dietary Supplement

# **★** Description

 Formulated to support joint health, skin elasticity, gut health, and hair & nails with hydrolysed Type 1 & 3 collagen peptides.

# **★** Key ingredients

 Hydrolysed Type 1 & 3 Collagen, derived from grassfed, pasture-raised sources.

# **★** Target Audience

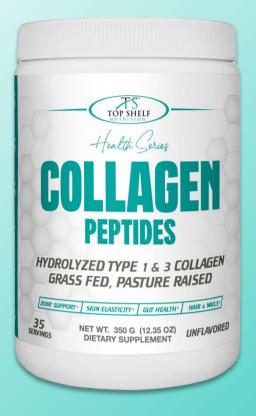
• All ages.

# **★** Shelf Appeal

- Clean white bottle with a modern, minimalistic design.
- The packaging communicates a natural, healthfocused product.

- Unflavored, making it easy to incorporate into various beverages or recipes.
- Affordable, with 35 servings per container.









# Product Comparison

### Top Shelf Nutrition

# **Collagen Peptides**

- Affordable Servings Size
- 2 Scoop Serving Size
- ✓ Priced \$14 cheaper.
- ✓ Most Bio available form or Collagen.
- ✓ Made in USA

\* 35 Servings, 10g per serving

Costco

# **Collagen Peptides**

- × \$14 more expensive!
- X 4 Scoop Serving Size







\* 34 Servings, 20g per serving

### Top Shelf Nutrition

### **Plant Protein**

- NO NUTS (allergies).
- Full amino acid / antioxidant profile.
- 6 sources of protein to equal 23 grams per serving. Protein derived from Spirulina,
- Artichoke, Quinoa, Amaranth, Pea, Brown Rice.
- Delicious Flavour.
- Less sugar, Less fat per serving.
- Made in USA









# **Product** Comparison







Costco

# **Orgain Plant Protein**

- Made with Peanuts and Tree nuts. Less protein per serving.
- Mixed reviews on taste.
- 5 less servings per container, more expensive.
- More sugar, more fat per serving.

<sup>\* 30</sup> Servings, 23g per serving







# Product Comparison

### Top Shelf Nutrition

# **Superfoods (Greens + Reds)**

- Higher Content of organic greens, Higher content of red antioxidant blend.
- ✓ Higher dosed vitamin profile.
- \$2 cheaper for 5 extra servings.
- Delicious flavour, easily mixed with any beverage.
- √ NO added sugar!
- ✓ Made in USA

\* 35 Servings

### Costco

# **Super Greens**

- Lower dosed vitamin profile.
- More expensive for a lesser amount.
- X Added Cane Sugar
- X Mixed reviews on taste.







### Top Shelf Nutrition

# **Immune Support**

- ✓ \$18 cheaper
- Tremendously higher doses of Vitamin C, Zinc and D3. Additional Vitamin k2 added.
- ✓ 1 capsule per day.
- ✓ Made in USA









# Product Comparison



Costco

# **Youtheory Immune+**

- X \$18 more expensive
- X Lower dosages of key vitamins.
- X 3 capsules a day.

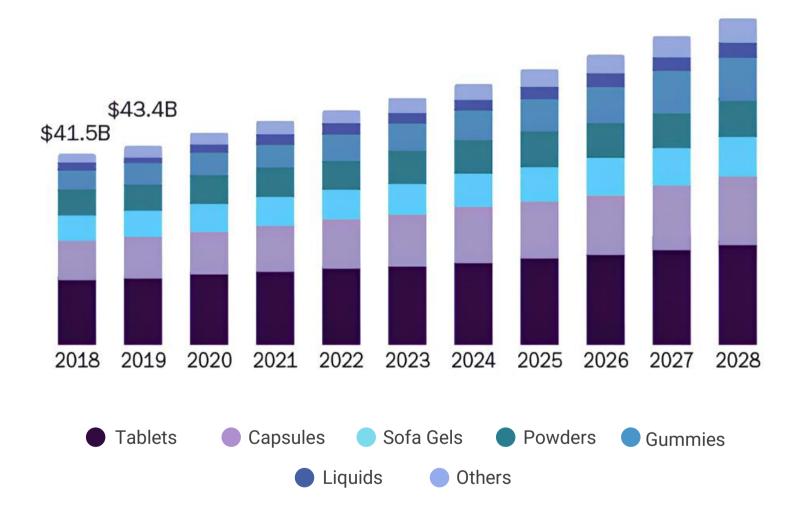


<sup>\* 30</sup> Servings



# U.S Dietary Supplements Market

Size, by product, 2018 - 2028 (USD Billion)



5.5% U.S. Market CAGR, 2021 - 2028

# Market Trends & Opportunities

Where the dietary supplement market is going



### **Market Growth**

• The North American Dietary Supplement market was valued at \$43.4 billion in 2019 and is projected to grow at a CAGR of 5.5% from 2021 to 2028.



### Shift in Consumer Preferences

- From Pharmaceuticals to Nutraceuticals: Growing trend towards preventative health care.
- **Nutraceuticals:** Focused on maintaining health rather than treating illness.



### **Retail Trends**

- One-Stop Shop: Grocery stores are evolving into comprehensive solutions for health needs.
- Convenience Over Specialty Stores: Reducing the need for visits to GNC, Vitamin Shoppe, or other supplement stores.

# Contact Us

**Top Shelf Nutrition** 



For further inquiries or to discuss the proposal, please contact us through our website or social media.



Website

www.topshelfnutrition.co



Instagram

@topshelf\_nutrition



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Top Shelf Nutrition LLC



Thank You.

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