

- Kim Prescott



Kerridge

Commercial Systems

90 DAYS TO SUCCESS

PROJECT DELIVERY SPECIALIST

www.kerridgecs.com



FOCUS AREAS



What I expect to achieve



What I expect from
Kerridge Commercial
Systems



What does success
look like



FIRST 30 DAYS

FOUNDATION BUILDING

Orientation and Onboarding

- Understand the company's mission, values, and culture.
- Familiarize myself with the inspHire product suite, including OnRent and Current RMS.
- Meet key team members.



Training

- Complete Training sessions on the InspHire product suit.

Observation and Shadowing

- Shadow experienced team members during remote and on-site implementations.
- Observe customer training sessions.





Success Metrics



Demonstrate a clear understanding of the inspHire product suite.



Complete all assigned training modules successfully.



Show the ability and eagerness to take on more responsibility.

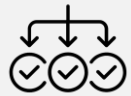


NEXT 30 DAYS

Day 31 - Day 60



Application



Supervised Work on Projects

Work on less complex projects under supervision



Initial Customer Training

Conduct initial customer training sessions



Project Kick-Off Preparation

Begin preparing and conducting project kick-off meetings



Monitor & Report Project Status

Monitor, track, and report delivery activity and project status for assigned projects.



Manage Delivery Risks & Issues

Manage/document/escalate delivery risks and issues to appropriate person





Success Metrics



- Show initiative in taking on projects and responsibilities



- Proactively identify potential issues and seek guidance when needed



- Successfully complete assigned projects, and tasks within given timelines



LAST 30 DAYS

Day 61 - Day 90



Proficiency & **Independence**

01. Client Management Skills

- Handle complex client situations and resolve conflicts efficiently
- Provide quality training and support to clients

02. Independence

- Take full ownership of projects managing the complete life cycle
- Implement inspHire products with minimal supervision

03. Continual Growth & Improvement

- Utilize all resources to continually enhance knowledge and increase project success



Success Metrics



Achieve Project Success

Achieve a high success rate in project delivery within timelines and scope



Ensure Accurate Documentation

Ensure precise documentation and reporting of project activities



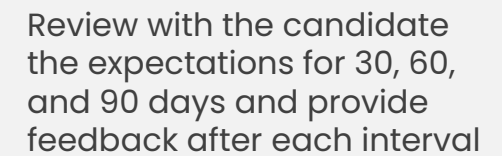
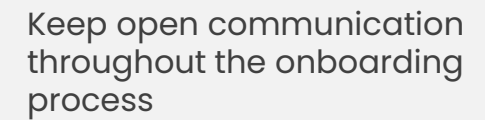
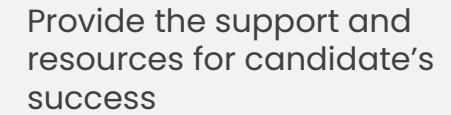
Develop Client Relationships

Develop and maintain strong working relationships with clients



Maintain Team Relationships

Establish and maintain a positive working relationship with fellow team members and peers





Q & A



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Thank You.